

HOUSING PRICE INDEX

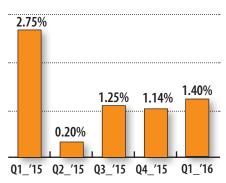
APRIL 2016

House Price Uptick on the Back of Broad Stability



he Kenya Bankers Association Housing Price Index (KBA-HPI) reflected an uptick in house prices during the first guarter of 2016, with the movement representing a reversal of the mild decline the rate of growth seen in the previous quarter. As indicated in Figure 1, the house prices increased by 1.4 percent during the first guarter of 2016 compared to a 1.14 percent rose in the last quarter of 2015.





Q3 2013 101.46 103.25 Q4_2013 101.63 100.66 Q1_2014 102.13 101.86 Q2_2014 102.29 103.45 Q3 2014 102.44 101.87 Q4_2014 102.71 102.18 102.97 Q1 2015 104.99 Q2_2015 103.88 105.01 Q3_2015 107.34 106.27 Q4_2015 108.19 107.48 Q1 2016 109.08 108.99 Whilst this market movement represents an

Table 1: Price Movement Series Index with a

fixed base

100.00

101.42

Period

Q1 2013

Q2_2013

increase in house prices, it depicts a sense of broad market stability given that such increases have been mild at best. This is confirmed by the evolution of the KBA-HPI (Table 1) which as at the end of the first guarter of 2016 had risen by 9.08 percent since the base period of the first quarter of 2013.

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Highlights

The first quarter of 2016 saw an uptick in house prices during the first quarter of 2016, with the movement representing a reversal of the mild decline the rate of growth seen in the previous quarter.

There has been a sense of taste consistency amongst home buyers. The limited change in reference characteristics during the first Quarter of 2016 was reflected in the influencers of price movements remaining the size of the *house* (as measured by plinth area, number of bedrooms, bathrooms, and DSQ).

The extent of market activity reflects a clear leaning towards the upper end. A reflection of the fact that the lower end of the market is characterised by supply constraints.



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Index with a

moving base

100.00

101.42





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In essence, the demand and supply market dynamics have not been subject to significant changes over the period. The supply of housing units has been in response to the broad demand characteristics in the market as reflected in three factors.

• One, the new units being put up in the market are mainly targeting the middle end of the market, with the lower end experiencing supply constraints arising mainly from the tendency of developers

inclining more towards renting than selling.

- Two, the support of the financial sector generally and the banking industry in particular towards home acquisition has been enabled by a generally stable macroeconomic environment.
- Three, there has been a gradual opening up of new geographical areas for housing development in response to physical infrastructure expansion, especially transport.

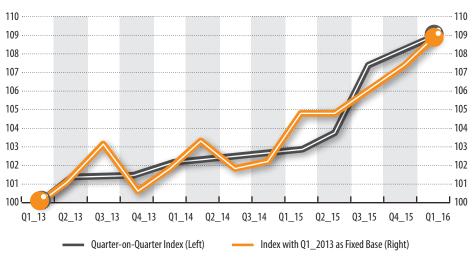


Figure 2: KBA–House Price Index

Technical Note

The index follows a Laspeyers index method. In this method, the index is computed by getting the ratio the estimated current quarter price from the hedonic method multiplied the weights of the preceding quarter to the price of the preceding quarter multiplied by the respective weights of that quarter.

The weights of the quantitative variables are obtained by getting their respective mean values. For the dummy variables however, their weights are computed as the proportions of the number of houses possessing a certain attribute to the total number of houses. Thus the index is computed by the formular:

$$Index = \sum_{i=1}^{n} w_{i} \frac{P}{P} = \frac{\sum_{i=1}^{n} w_{0} P}{\sum_{i=1}^{n} w_{0} P}$$

Where; P_{I} is the shadow price from the estimated hedonic function for the current quarter;

 P_{o}^{A} is the shadow prices from the estimated hedonic function for the preceding quarter;

and w_0 are the weights of the respective variables for the preceding quarter.



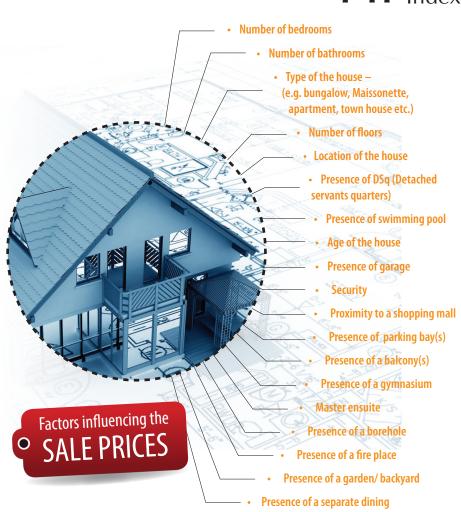


Taste consistency amongst buyers

Similarly there has been a sense of taste consistency amongst home buyers. The limited change in reference characteristics during the first Quarter of 2016 was reflected in the influencers of price movements remaining the size of the house (as measured by plinth area, number of bedroom, bathroom, and presence of domestic staff quarters).

Besides size, houses in gated communities will tend to be highly priced given the superior ambience associated with controlled development, security, privacy and scenic value. Similarly, proximity to social amenities such as shopping malls, tarmacked roads, schools, hospitals and presence of parking lot among others significantly contributed to price rise in the quarter.

The taste consistency is confirmed by comparing the estimates of the hedonic function in Quarter 1 of 2016 (**Table 2**) and the estimates of Quarter 4 of 2015 (**Table 3**) and Quarter 3 of 2015 (**Table 4**).



Sub regional Indices – market still leans more towards the upper end

he sub-regional indices clearly reflects an upward trajectory in the price of apartments in both Regions 2 and Region 3 (see definitions in Page 8); this trajectory is on both the fixed base and moving base. Nonetheless even this trajectory is characterised by the broad stability observed in the overall HPI.

An interesting insight from the sub-regional indices is that the price movements, though still modest, is more noticeable in the upper movement, a fact that underlies not just by the units available in this segment but also reflection of the limited supply of units to the lower end of the market.

While apartments dominated the market activity during the quarter, 89 percent of those sold were in Region 3 compared to 8 percent in Region 2 and 3 percent in Region 1. The same pattern was observed in maisonettes where Region 3 accounted



44 percent of the units on offer while Region 2 and Region 1 accounted for 41 percent and 15 percent respectively.

Just like the overall index, the sub-regional indices were a reflection of the market alignments in pursuit

of affordability (effective demand) and the fact that home owners seem to be focusing more on attributes such as gated community, amenities such as recreational facilities, and shopping mall, among other attributes.



Source Model Residual	SS 110.5976 50.5408	df 24 2440		MS 4.6082 0.0207		b > F = 0.0000 ntions = 2465 uared = 0.6833 uared = 0.6864
LN VALUE	Coef	Std. Err.	t - stats	P> t	[95% Con	f. Interval]
Plinth area	0.0016	0.0001	25.09	0.000	.0014834	.0017349
No. of Bedrooms	0.1808	0.0128	14.17	0.000	.1557451	.205765
No. of Bathrooms	0.2387	0.0145	16.42	0.000	.2101692	.267172
House type	0.1218	0.0149	8.20	0.000	.0926383	.1508815
Age	0.0376	0.0091	4.11	0.000	.019622	.0554893
Time dummy Q1-16	0.0537	0.0502	1.07	0.285	0447664	.1522044
Locational Dummy	0.0121	0.0010	11.79	0.000	0140872	0100702
No. of floors	-0.0582	0.0088	0.01	0.000	0753557	0409572
Backyard	0.3761	0.0494	7.61	0.000	.2792465	.4729431
Balcony	0.0792	0.0444	1.78	0.075	.0079997	.1663023
DSQ	0.2939	0.0314	9.34	0.000	.2321804	.3555229
Gymn	0.4203	0.0763	5.51	0.000	.2708086	.5698887
Swimming pool	0.6035	0.0491	12.28	0.000	.5071876	.6998671
Social amenities	0.0034	0.0337	0.10	0.920	.0627787	.0695739
Master ensuite	-0.1974	0.0508	-3.88	0.000	2971243	0977321
Garage/parking	0.0866	0.0367	2.36	0.018	.0147192	.158578
Separate dining	0.4541	0.0713	6.37	0.000	.314344	.5939015
Gated community	0.1002	0.0327	3.06	0.002	.036022	.1644364
borehole	0.1662	0.0444	3.74	0.000	0.0791001	.2533072
Guestroom	2.0136	0.3570	5.64	0.000	1.313543	2.713663
Jaccuzi	-0.1124	0.0787	-1.43	0.153	2666759	.0418034
Elevator	-2.4008	0.1811	-13.26	0.000	-2.755859	-2.04579
Backup - generator	1.6111	0.0809	19.9	0.000	1.452338	1.769786
wooden floor	0.1493	0.1494	1	0.318	1436166	.4423094
Constant	14.7388	0.0523	281.63	0.000	14.63619	14.84143

Table 2: Housing Price Index Drivers for Quarter 1_2016





Source	SS	df		MS	Pro	b > F = 0.0000	
Model	122.6135	23		5.3310		of obs = 2454	
Residual	65.2387	2430		0.0268	R-squared = 0.652		
	05.2507	2430		0.0200	Adj R-squared = 0.6494		
LN VALUE	Coef	Std. Err.	t - stats	P> t	[95% Con	f. Interval]	
Plinth area	0.0014	0.0001	15.82	0.000	.0012397	.0015905	
No. of Bedrooms	0.0944	0.0134	7.04	0.000	.0680875	.1207115	
No. of Bathrooms	0.2887	0.0157	18.41	0.000	.2579453	.3194314	
House type	0.0481	0.0155	3.11	0.002	.0177831	.0784508	
Age	0.0608	0.0293	2.08	0.038	.0033527	.1182440	
Time dummy Q4-15	0.1605	0.0263	6.09	0.000	.2121157	.1088361	
Locational Dummy	0.0047	0.0014	3.36	0.001	.0074360	.0019514	
No. of floors	0.0422	0.0102	4.15	0.000	.0222495	.0621149	
Backyard	0.2213	0.0935	2.37	0.018	.0379900	.4045947	
Balcony	0.0579	0.0525	1.10	0.270	.0450435	.1607685	
DSQ	0.3331	0.0341	9.76	0.000	.2661888	.4001048	
Gymn	-0.6127	0.0860	-7.12	0.000	7813536	4440380	
Swimming pool	0.5787	0.0583	9.93	0.000	.4644786	.6929535	
Social amenities	0.0290	0.0299	0.97	0.032	.0877175	.0296439	
Master ensuite	1.1744	0.1886	6.23	0.000	.8045586	1.544312	
Garage/parking	0.0982	0.0300	3.28	0.001	.0394852	.1570119	
Separate dining	-0.1921	0.1215	-1.58	0.114	4303595	.0461400	
Gated community	0.4057	0.0382	10.63	0.000	.48051100	3308163	
Borehole	0.0166	0.0506	0.33	0.042	.1158217	.0825459	
Guestroom	-0.2037	0.1329	-1.53	0.125	4303595	.0461400	
Jacuzzi	0.0782	0.1270	0.62	0.538	.1708965	.3273701	
Elevator	0.1242	0.1112	1.12	0.264	.4779643	.7532508	
Backup - generator	0.6156	0.0702	8.77	0.000	.0937753	.3422391	
Constant	15.0405	0.0755	199.19	0.000	14.89241	15.18855	

Table 3: Housing Price Index Drivers for Quarter 4_2015





Table 4: Housing Price Index Drivers for Quarter 3_2015

Source	SS	df	df MS		Prob > F = 0.0000 Number of obs = 1121		
Model	699.337986	24		29.1390827	R-squared = 0.8502 Adj R-squared = 0.8469		
Residual	123.251973	462		0.11245618			
LN VALUE	Coef	Std. Err.	t - stats	P> t	[95% Conf.	Interval]	
Lnarea	0.3652	0.0194	18.8	0.000	0.3270748	0.4032351	
Bedrooms	0.0406	0.0268	1.52	0.130	0.0930716	0.0119384	
Bathrooms	0.2969	0.0263	11.3	0.000	0.2453086	0.3484492	
House type	0.1348	0.0316	4.27	0.000	0.0727924	0.1967305	
Age	-0.0240	0.0286	-0.8	0.403	-0.0801471	0.0322018	
Time Dummy Q3′15	0.0264	0.0433	6.1	0.000	0.1793089	0.3492391	
Location	0.0184	0.0037	4.95	9.620	0.0110991	0.0256982	
Number of floors	-0.0064	0.0115	-0.6	0.579	-0.0290336	0.016233	
backyard	-0.3095	0.0981	-3.2	0.002	-0.5020209	-0.1169508	
balcony	0.0112	0.0480	0.23	0.815	-0.0829761	0.1054457	
DSQ	0.4867	0.0506	9.62	0.000	0.3874606	0.5859289	
Gymn	0.1805	0.0735	2.46	0.014	0.0363957	0.3246451	
Swimming pool	0.0881	0.0682	1.29	0.196	0.0456287	0.2219076	
Social amenities	0.1373	0.0358	3.84	0.000	0.0671017	0.2075958	
Master ensuite	0.5005	0.0436	11.5	0.000	0.415065	0.5860305	
Garage/parking	0.1632	0.0365	4.47	0.000	0.0916259	0.2347301	
Separate dining	0.0687	0.2859	0.24	0.810	0.4922462	0.6296988	
Gated community	0.1407	0.0580	2.42	0.016	0.0267771	0.254547	
borehole	0.0820	0.0443	1.85	0.065	-0.0049775	0.1689056	
gurstroom	-0.1992	0.1638	-1.2	0.224	-0.5206411	0.1221543	
jaccuzi	0.2203	0.0812	2.71	0.007	0.0610959	0.3795898	
elevator	-0.6461	0.1212	-5.3	0.000	-0.8838704	0.4082521	
backup - generator	0.0554	0.0958	0.58	0.563	-0.1326077	0.2433916	
wooden Floor	0.8107	0.0806	10.1	0.000	0.6525531	0.9688494	
constant	12.5343	0.1436	87.3	0.000	12.25249	12.81606	





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	Region 1			Region 2			Region 3		
	Apartments	Bungalows	Maisonettes	Apartments	Bungalows	Maisonettes	Apartments	Bungalows	Maisonettes
Q1-2013	100	100	100	100	100	100	100	100	100
Q2-2013	100.063	100.04	100.60	100.05	100.61	100.10	100.01	100.93	100.03
Q3-2013	99.67	100.40	99.40	102.44	100.99	100.49	98.56	105.20	102.09
Q4-2013	100.74	102.82	99.38	101.80	100.82	98.81	103.75	103.95	100.32
Q1-2014	100.45	99.38	99.67	101.63	100.91	100.91	97.70	102.58	102.58
Q2-2014	100.50	99.67	99.54	100.75	101.75	101.27	96.70	102.74	103.32
Q3-2014	99.41	100.31	100.33	100.63	101.27	99.91	98.90	102.98	100.56
Q4-2014	97.48	99.29	105.21	97.82	101.98	99.61	104.54	104.36	100.62
Q1-2015	95.20	101.54	100.95	98.67	102.01	100.25	104.67	104.92	100.71
Q2-2015	102.92	102.78	100.53	101.11	102.05	100.77	105.23	104.91	102.51
Q3-2015	103.54	103.04	101.02	104.81	102.99	101.51	105.54	105.43	104.08
Q4-2015	105.23	104.57	104.66	104.84	103.47	102.43	106.25	105.37	105.26
Q1-2016	105.56	106.49	104.87	104.22	103.30	102.58	107.05	105.96	105.37

Table 5: Inter quarter Sub-regional index (Moving base): 2013 - 2016

Table 6: Inter quarter Sub-regional index (Fixed base): 2013 - 2016

	Region 1			Region 2			Region 3		
	Apartments	Bungalows	Maisonettes	Apartments	Bungalows	Maisonettes	Apartments	Bungalows	Maisonettes
Q1-2013	100	100	100	100	100	100	100	100	100
Q2-2013	100.06	100.04	100.60	100.05	100.61	100.11	100.01	100.93	100.03
Q3-2013	99.02	99.67	99.67	100.09	102.44	102.44	99.65	104.13	98.10
Q4-2013	99.86	100.74	100.74	98.88	101.53	101.80	100.32	103.45	103.45
Q1-2014	99.57	100.55	100.55	99.41	101.46	101.01	100.24	102.20	100.11
Q2-2014	99.62	100.34	97.76	100.98	102.07	101.39	100.82	102.18	101.47
Q3-2014	99.94	100.04	97.88	100.51	101.06	104.15	99.19	102.29	99.74
Q4-2014	99.74	100.52	98.93	100.48	100.19	102.15	100.07	104.09	99.41
Q1-2015	95.39	101.32	100.19	100.13	100.741	101.67	100.05	104.52	99.50
Q2-2015	99.41	102.95	101.41	101.90	100.81	100.01	103.23	104.70	100.95
Q3-2015	100.74	102.77	101.30	103.37	101.65	103.03	105.21	106.76	104.87
Q4-2015	100.92	103.01	103.09	105.75	101.98	102.62	109.31	110.61	105.32
Q1-2016	101.85	104.88	103.06	106.29	101.18	104.99	109.99	110.90	105.97

* Definition of the Sub-regions listed overleaf



THE DEFINITION OF THE SUB-REGIONS





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Kenya Bankers Association

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REGION 1

Athi River, Mlolongo, Mavoko, Nakuru, Ngong, Ruaka, Syokimau, Embakasi, Kahawa Wendani. Thika, Mtwapa, Utange, South C, Kitengela, Kiembeni, Nyeri, Likoni, Eldoret, Ruiru, Kilifi. Thika road, Nakuru, Madaraka, Kisii (Kasarani, Roysambu, Ruaraka).

REGION 2

Thindigua (Kiambu Road), Kiambu, South B, Kabete, Komarock, Imara Daima, Membley, Buruburu, Rongai, Waiyaki Way (Uthiru, Kinoo, Kikuyu, Regen), Mbagathi road, Ngong Road, Langata.

REGION 3

Kileleshwa, kilimani, Lavington, Westlands, Spring Valley, Riverside, Milimani (Kisumu), Milimani (Nakuru), Runda, Karen, Garden Estate, Parklands, Ridge Ways, Muthaiga, Loresho, Kitsuru, Adam Arcade, Nyali, Mountainview

